

**VERMONT COMMUNITY FOUNDATION, INC.,
AND AFFILIATED SUPPORTING ORGANIZATIONS**

**CONSOLIDATED FINANCIAL STATEMENTS
AND SUPPLEMENTARY INFORMATION**

YEARS ENDED DECEMBER 31, 2021 AND 2020



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**VERMONT COMMUNITY FOUNDATION, INC.,
AND AFFILIATED SUPPORTING ORGANIZATIONS
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YEARS ENDED DECEMBER 31, 2021 AND 2020**

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INDEPENDENT AUDITORS' REPORT

Board of Directors
Vermont Community Foundation, Inc.,
and Affiliated Supporting Organizations
Middlebury, Vermont

Report on the Audit of the Consolidated Financial Statements

Opinion

We have audited the accompanying consolidated financial statements of Vermont Community Foundation, Inc. and the Affiliated Supporting Organizations, which comprise the consolidated statement of financial position as of December 31, 2021 and 2020, and the related consolidated statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the consolidated financial statements.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Vermont Community Foundation, Inc. and Affiliated Supporting Organizations as of December 31, 2021 and 2020, and the changes in their net assets and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are required to be independent of Vermont Community Foundation, Inc. and Affiliated Supporting Organizations and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Vermont Community Foundation, Inc. and Affiliated Supporting Organizations' ability to continue as a going concern for one year after the date the consolidated financial statements are available to be issued.

Auditors' Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Vermont Community Foundation, Inc. and Affiliated Supporting Organizations' internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Vermont Community Foundation, Inc. and Affiliated Supporting Organizations' ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Supplementary Information

Our audits were conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The consolidating statement of activities – supplemental disclosure is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audits of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with GAAS. In our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued a report dated August 17, 2022 on our consideration of Vermont Community Foundation, Inc. and Affiliated Supporting Organizations' internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts, grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of Vermont Community Foundation, Inc. and Affiliated Supporting Organizations' internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Vermont Community Foundation, Inc. and Affiliated Supporting Organizations' internal control over financial reporting and compliance.

CliftonLarsonAllen LLP

CliftonLarsonAllen LLP

West Hartford, Connecticut
August 17, 2022

**VERMONT COMMUNITY FOUNDATION, INC.,
AND AFFILIATED SUPPORTING ORGANIZATIONS
CONSOLIDATED STATEMENTS OF FINANCIAL POSITION
DECEMBER 31, 2021 AND 2020**

	<u>2021</u>	<u>2020</u>
ASSETS		
ASSETS		
Cash and Cash Equivalents	\$ 18,602,974	\$ 17,176,636
Investments	404,583,604	358,239,105
Debt Securities Held to Maturity	1,234,429	1,176,508
Other Investments	569,082	469,082
Contributions Receivable, Net	8,495,658	10,380,665
Receivables from Trusts	318,754	1,722,042
Other Assets	252,286	340,727
Property and Equipment, Net	<u>2,051,871</u>	<u>2,172,942</u>
Total Assets	<u><u>\$ 436,108,658</u></u>	<u><u>\$ 391,677,707</u></u>
LIABILITIES AND NET ASSETS		
LIABILITIES		
Accounts Payable and Accrued Expenses	\$ 825,486	\$ 638,307
Grants Payable, Net	2,661,291	1,282,624
Liabilities under Split-Interest Agreements	9,766,598	9,751,481
Note Payable	200,000	-
Nonprofit Organization Funds	<u>69,571,540</u>	<u>61,284,075</u>
Total Liabilities	83,024,915	72,956,487
NET ASSETS		
Net Assets without Donor Restrictions	330,267,792	294,423,308
Net Assets with Donor Restrictions	<u>22,815,951</u>	<u>24,297,912</u>
Total Net Assets	<u>353,083,743</u>	<u>318,721,220</u>
Total Liabilities and Net Assets	<u><u>\$ 436,108,658</u></u>	<u><u>\$ 391,677,707</u></u>

See accompanying Notes to Consolidated Financial Statements.

**VERMONT COMMUNITY FOUNDATION, INC.,
AND AFFILIATED SUPPORTING ORGANIZATIONS
CONSOLIDATED STATEMENTS OF ACTIVITIES
YEARS ENDED DECEMBER 31, 2021 AND 2020**

	2021			2020		
	Without Donor Restrictions	With Donor Restrictions	Total	Without Donor Restrictions	With Donor Restrictions	Total
REVENUE						
Contributions	\$ 47,955,143	\$ 2,791,334	\$ 50,746,477	\$ 28,770,444	\$ 1,195,891	\$ 29,966,335
Federal and State Grants	2,114,420	-	2,114,420	3,490,632	-	3,490,632
Total Contributions and Grants	50,069,563	2,791,334	52,860,897	32,261,076	1,195,891	33,456,967
Less: Contributions to Nonprofit Organization Funds	(6,389,843)	-	(6,389,843)	(2,200,967)	-	(2,200,967)
Net Contributions and Grants	43,679,720	2,791,334	46,471,054	30,060,109	1,195,891	31,256,000
Net Realized and Unrealized Gains on Investments	34,183,188	2,788,217	36,971,405	22,520,958	1,972,801	24,493,759
Investment Income	1,261,418	226,305	1,487,723	1,041,337	193,226	1,234,563
Change in Value of Split-Interest Agreements	-	(943,016)	(943,016)	-	(732,156)	(732,156)
Other Income	748,309	-	748,309	618,691	-	618,691
Net Assets Released from Restrictions	6,344,801	(6,344,801)	-	5,125,785	(5,125,785)	-
Net Revenue	86,217,436	(1,481,961)	84,735,475	59,366,880	(2,496,023)	56,870,857
EXPENSES						
Program Expenses:						
Grants Approved, Net	44,308,039	-	44,308,039	31,849,440	-	31,849,440
Less: Grants from Nonprofit Organization Funds	(4,866,271)	-	(4,866,271)	(2,004,866)	-	(2,004,866)
Net Grants	39,441,768	-	39,441,768	29,844,574	-	29,844,574
Grant Administration and Related Program Activities	5,571,490	-	5,571,490	5,365,293	-	5,365,293
Total Program Expenses	45,013,258	-	45,013,258	35,209,867	-	35,209,867
Supporting Services:						
Management and General	3,789,134	-	3,789,134	3,410,477	-	3,410,477
Development	1,570,560	-	1,570,560	1,499,273	-	1,499,273
Total Supporting Services	5,359,694	-	5,359,694	4,909,750	-	4,909,750
Total Expenses	50,372,952	-	50,372,952	40,119,617	-	40,119,617
INCREASE (DECREASE) IN NET ASSETS	35,844,484	(1,481,961)	34,362,523	19,247,263	(2,496,023)	16,751,240
Net Assets - Beginning of Year	294,423,308	24,297,912	318,721,220	275,176,045	26,793,935	301,969,980
NET ASSETS - END OF YEAR	<u>\$ 330,267,792</u>	<u>\$ 22,815,951</u>	<u>\$ 353,083,743</u>	<u>\$ 294,423,308</u>	<u>\$ 24,297,912</u>	<u>\$ 318,721,220</u>

See accompanying Notes to Consolidated Financial Statements.

**VERMONT COMMUNITY FOUNDATION, INC.,
AND AFFILIATED SUPPORTING ORGANIZATIONS
CONSOLIDATED STATEMENTS OF FUNCTIONAL EXPENSES
YEARS ENDED DECEMBER 31, 2021 AND 2020**

	2021				2020			
	Program Services	Management and General	Development	Total	Program Services	Management and General	Development	Total
Grants and Scholarships	\$ 39,441,768	\$ -	\$ -	\$ 39,441,768	\$ 29,844,574	\$ -	\$ -	\$ 29,844,574
Salaries and Benefits	3,928,206	2,629,758	1,164,347	7,722,311	3,620,499	2,425,659	1,148,336	7,194,494
Other Professional Services	827,877	246,409	108,740	1,183,026	782,686	225,868	47,575	1,056,129
Communications and Advertising	309,803	84,505	74,873	469,181	401,933	69,457	80,771	552,161
Information Technology	187,805	225,860	97,353	511,018	163,684	176,743	76,543	416,970
Conferences and Meetings	9,883	59,747	33,768	103,398	33,431	25,149	42,628	101,208
Occupancy	152,810	122,952	36,915	312,677	141,687	90,408	31,450	263,545
Travel	11,510	2,187	6,290	19,987	20,925	2,882	12,114	35,921
Depreciation	89,848	72,266	27,418	189,532	92,125	69,110	26,352	187,587
Office Expense	43,823	78,479	20,375	142,677	99,703	116,497	28,092	244,292
Professional Fees	-	157,635	-	157,635	-	122,312	-	122,312
Insurance	-	56,478	-	56,478	-	54,211	-	54,211
Dues	9,925	21,803	411	32,139	8,620	21,274	5,397	35,291
Other Expenses	-	31,055	70	31,125	-	10,907	15	10,922
Total Expenses	<u>\$ 45,013,258</u>	<u>\$ 3,789,134</u>	<u>\$ 1,570,560</u>	<u>\$ 50,372,952</u>	<u>\$ 35,209,867</u>	<u>\$ 3,410,477</u>	<u>\$ 1,499,273</u>	<u>\$ 40,119,617</u>

See accompanying Notes to Consolidated Financial Statements.

**VERMONT COMMUNITY FOUNDATION, INC.,
AND AFFILIATED SUPPORTING ORGANIZATIONS
CONSOLIDATED STATEMENTS OF CASH FLOWS
YEARS ENDED DECEMBER 31, 2021 AND 2020**

	<u>2021</u>	<u>2020</u>
CASH FLOWS FROM OPERATING ACTIVITIES		
Increase in Net Assets	\$ 34,362,523	\$ 16,751,240
Adjustments to Reconcile Increase in Net Assets to Net Cash Provided (Used) by Operating Activities:		
Depreciation	189,532	187,587
Contribution of Securities and Real Estate	(13,465,835)	(13,382,713)
Proceeds from Sales of Donated Securities	13,475,957	13,432,823
Net Realized and Unrealized Gains on Investments	(36,971,405)	(24,493,759)
Change in Value of Split-Interest Agreements	943,016	732,156
(Increase) Decrease in Operating Assets:		
Contributions Receivable	1,885,007	2,500,728
Receivables from Trusts	1,403,288	(126,788)
Other Assets	88,441	(73,680)
Increase (Decrease) in Operating Liabilities:		
Accounts Payable and Accrued Expenses	187,179	(331,106)
Grants Payable	1,378,667	(470,346)
Liabilities under Split-Interest Agreements	(927,899)	(1,128,991)
Nonprofit Organization Funds	8,287,465	5,323,412
Net Cash Provided (Used) by Operating Activities	<u>10,835,936</u>	<u>(1,079,437)</u>
CASH FLOWS FROM INVESTING ACTIVITIES		
Proceeds from Sales of Investments	133,640,861	186,079,157
Purchases of Investments	(143,024,077)	(176,932,730)
Purchase of Other Investments	(100,000)	(124,999)
Purchase of Debt Securities	(57,921)	(1,176,508)
Purchases of Property and Equipment	(68,461)	(122,170)
Net Cash Provided (Used) by Investing Activities	<u>(9,609,598)</u>	<u>7,722,750</u>
CASH FLOWS FROM FINANCING ACTIVITIES		
Proceeds from Note Payable	<u>200,000</u>	<u>-</u>
Net Cash Provided by Financing Activities	<u>200,000</u>	<u>-</u>
NET INCREASE IN CASH AND CASH EQUIVALENTS	1,426,338	6,643,313
Cash and Cash Equivalents - Beginning of Year	<u>17,176,636</u>	<u>10,533,323</u>
CASH AND CASH EQUIVALENTS - END OF YEAR	<u><u>\$ 18,602,974</u></u>	<u><u>\$ 17,176,636</u></u>

See accompanying Notes to Consolidated Financial Statements.

**VERMONT COMMUNITY FOUNDATION, INC.,
AND AFFILIATED SUPPORTING ORGANIZATIONS
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
DECEMBER 31, 2021 AND 2020**

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Organization

The Vermont Community Foundation, Inc. (the Community Foundation) was incorporated in 1986 with a mission to provide philanthropists with the knowledge, skills and means to make the most of their giving while ensuring that philanthropy promotes social, environmental and economic health and addresses the needs of Vermont through grantmaking, and to provide leadership on key community issues.

The Community Foundation qualifies as a public charity under Internal Revenue Service (IRS) Section 170(b)(1)(A)(vi) and is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code (the Code).

The consolidated financial statements include the accounts of the Community Foundation and the following affiliated supporting organizations (collectively, the Foundation):

- The J. Warren and Lois McClure Foundation, Inc., formed in 1994,
- Let's Grow Kids, Inc., formed in 2000,
- The High Meadows Fund, Inc., formed in 2004, dissolved 2021
- Addison Community Athletics Foundation, Inc., formed in 2012, and
- The Curtis Fund, Inc., converted to a supporting organization of the Community Foundation from a private foundation in 2018.

The supporting organizations are affiliated with the Community Foundation and are separate legal entities established under the provisions of Section 509(a)(3) of the Code and are Type I supporting organizations. As defined by the IRS, a Type I supporting organization is controlled by the Community Foundation through operation, supervision or control by appointing the majority of the supporting organization's board members.

All material interorganization balances and transactions have been eliminated in the preparation of the accompanying consolidated financial statements.

On February 3, 2021, the Board of Directors of the High Meadows Fund, Inc., approved the dissolution of the organization. A portion of the assets were granted to nonprofit organizations in accordance with its mission and the residual assets became a component fund of the Community Foundation. The High Meadows Fund, Inc. dissolution was completed by December 31, 2021.

**VERMONT COMMUNITY FOUNDATION, INC.,
AND AFFILIATED SUPPORTING ORGANIZATIONS
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
DECEMBER 31, 2021 AND 2020**

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Basis of Accounting and Presentation

The Foundation prepares its consolidated financial statements on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America (GAAP).

The Foundation follows FASB Accounting Standards Codification (ASC) 958-205, *Not-for-Profit Entities — Presentation of Financial Statements*, FAS Staff Position FAS 117-1, *Endowments of Not-for-Profit Organizations: Net Asset Classification of Funds Subject to an Enacted Version of the Uniform Prudent Management of Institutional Funds Act*, and *Enhanced Disclosures for All Endowment Funds*, which sets forth the net asset classifications of donor-restricted endowment funds in accordance with the state of Vermont's enacted version of the Uniform Prudent Management of Institutional Funds Act (UPMIFA).

Based on the review of the Foundation's governing documents, the Board of Directors has determined that the Foundation does not have endowment funds as defined by UPMIFA. Whether or not the Foundation has funds that are subject to UPMIFA, additional disclosures concerning the Foundation's funds as required by ASC 958-205 are included in the consolidated financial statements.

Net assets, revenues, gains and losses, and expenses are classified based on the existence or absence of donor restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

Without Donor Restrictions

Net assets without donor restrictions are net assets available for general use and not subject to donor restrictions or on which donor-imposed restrictions have expired. Included in this category are contributions without donor restrictions, net investment returns on funds without donor restrictions and donor-restricted contributions whose donor-imposed restrictions were met during the year.

With Donor Restrictions

Net assets subject to donor-imposed restrictions that will be met by actions of the Foundation or the passage of time. Included in this net asset category are contributions for which donor-imposed restrictions have not been met, irrevocable charitable trusts, lead trusts, charitable gift annuities, pledge and contributions receivable and donor-imposed restricted funds where the principal may be expended upon the passage of a stated period of time.

**VERMONT COMMUNITY FOUNDATION, INC.,
AND AFFILIATED SUPPORTING ORGANIZATIONS
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
DECEMBER 31, 2021 AND 2020**

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Basis of Accounting and Presentation (Continued)

Revenues are reported as increases in net assets without donor restrictions unless use of the related assets is limited by donor-imposed restrictions. Expenses are reported as decreases in net assets without donor restrictions. Gains and losses on investments and other assets or liabilities are reported as increases or decreases in net assets without donor restrictions unless their use is restricted by explicit donor stipulation or law. Expirations of donor-imposed restrictions on net assets (i.e., the donor-stipulated purpose has been fulfilled and/or the stipulated time period has elapsed) are reported as reclassifications between the applicable classes of net assets.

The funds held by the Foundation are subject to variance power pursuant to Sections 1.170A-9(e)(11)(v)(B), (C) and (D) of the Code, which allows the Board of the Foundation unilateral power to redirect the use of a donor's contribution to a charitable purpose if conditions or circumstances are such or have so changed since a restriction by a donor as to purpose, manner of distribution, use or investment was imposed that such restriction or condition is unnecessary, incapable of fulfillment or inconsistent with the charitable needs of the community or area served. The Board has adopted a policy describing the criteria and limited circumstances under which the Foundation would exercise this power.

Investments and Spending Policy Guidance

The Foundation has adopted investment and spending policies that attempt to provide a predictable stream of funding to programs while seeking to maintain the purchasing power of the Foundation. The funds are invested in a manner that is intended to produce results that exceed the Foundation's customized benchmark by 50 basis points (0.50%), net of investment management fees, while assuming a moderate level of investment risk. The Foundation expects its funds, over time, to provide an annual average rate of return of at least the rate of inflation plus yearly spending but it also recognizes the need to adjust spending rates in order to respond to market performance and to balance immediate needs against those of future generations. Actual returns in any given year may vary from this amount.

To satisfy its long-term rate-of-return objectives, the Foundation relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). In addition to the spending policy, costs associated with administering the funds range from 0.95% to 2.15%. The Foundation targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk constraints.

In establishing this policy, the Foundation considered the long-term expected return on its funds. Accordingly, over the long term, the Foundation expects the current spending policy to allow its funds to grow at least at the annual rate of inflation plus yearly spending. This is consistent with the Foundation's objective to maintain the purchasing power of the fund's assets held for a specified term as well as to provide additional real growth through new gifts and investment return.

**VERMONT COMMUNITY FOUNDATION, INC.,
AND AFFILIATED SUPPORTING ORGANIZATIONS
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
DECEMBER 31, 2021 AND 2020**

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Investments and Spending Policy Guidance (Continued)

With the above-mentioned benchmarks and goals in mind, the Foundation manages and invests the funds in good faith and with the care an ordinarily prudent person in a like position would exercise under similar circumstances. The Foundation considers the following factors in making a determination to appropriate or accumulate the funds:

- The duration and preservation of a fund,
- The purpose of the Foundation and the donor-restricted funds,
- General economic conditions,
- The possible effects of inflation and deflation,
- The expected total return from income and appreciation of investments,
- Other resources of the Foundation, and
- The investment policies of the Foundation.

For 2021, the spending rates for the funds range from 3.5% to 100% based on the nature of the fund type. Donor-advised funds, nonprofit organization reserve funds and supporting organizations comprise 56% of the Foundation's investment balance and are not subject to spending limitations as these funds can be advised by the fund representative to grant the full balance. Even so, the Foundation provides a spending guideline to these fund types to assist the fund representative if there is a desire to maintain the fund in perpetuity. The spending guideline provided in 2021 and 2020 was 3.5% of a 36-month average of invested assets as of December 31 for donor-advised funds and 5.0% of a 36-month average of invested assets as of December 31 for nonprofit organization reserve funds. In addition to the spending policy, the funds pay a supporting fee to the Foundation ranging from 1.00% to 2.00% depending on the type of fund.

Discretionary, field of interest, designated and nonprofit organization funds are subject to spending policy as these fund types have been established to be maintained in perpetuity. The 2021 and 2020 spending amount is equal to 3.5% of a 36-month average of invested assets as of December 31 for field of interest and discretionary funds, while the spending amount for designated and nonprofit organization funds is equal to 5.0% of a 36-month average of invested assets as of December 31. funds subject to the spending policies made up 39% of the total funds held by the Foundation. In addition to the spending policy, the funds pay a supporting fee to the Foundation ranging from 0.80% to 2.00% depending on the type of fund.

Charitable remainder trusts and charitable gift annuities administered by the Foundation do not have a spending rate and account for 4% of the total funds held by the Foundation.

**VERMONT COMMUNITY FOUNDATION, INC.,
AND AFFILIATED SUPPORTING ORGANIZATIONS
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
DECEMBER 31, 2021 AND 2020**

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Use of Estimates

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures in the consolidated financial statements. Actual results could differ from those estimates.

Cash and Cash Equivalents

Cash and cash equivalents are defined as currency and highly liquid investments with original maturities of 90 days or less. The Foundation maintains deposits in financial institutions that may, at times, exceed federal depository insurance limits. Management believes that the Foundation's deposits are held by high-quality financial institutions and are not subject to significant credit risk. In addition, The Foundation maintains a repurchase agreement for a portion of the funds held at the financial institution which sweeps the Foundation's bank account nightly and purchases U.S. government securities in the Foundation's name thus further reducing the Foundation's exposure to credit risk.

Investment Valuation and Income Recognition

Investments are reported at fair value. Fair value is the price that would be received to sell an asset in an orderly transaction between willing market participants at the measurement date. See Notes 2 and 3 for a discussion of fair value measurements.

Purchases and sales of securities are recorded on the trade date basis. Interest income is recorded on the accrual basis. Dividends are recorded on the ex-dividend date. Net realized and unrealized gains (losses) include the Foundation's gains and losses on investments bought and sold as well as held during the year. Management determines the Foundation's valuation policies and procedures utilizing information provided by investment advisors. Management reviews the valuation policies and procedures with the Foundation's Finance, Risk and Audit Committee, which reports key information to the Board on an ongoing basis.

Property and Equipment

Property and equipment acquisitions and improvements thereon that exceed \$1,000 are capitalized at cost and depreciated on a straight-line basis over their estimated useful lives. Repairs and maintenance are charged to expense as incurred.

Nonprofit Organization Funds

The Foundation receives and distributes assets for funds that have been established by unrelated nonprofit organizations from their own resources for the sole purpose of supporting their organization's operations.

**VERMONT COMMUNITY FOUNDATION, INC.,
AND AFFILIATED SUPPORTING ORGANIZATIONS
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
DECEMBER 31, 2021 AND 2020**

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Nonprofit Organization Funds (Continued)

The Foundation offers two types of nonprofit organization funds, reserve and endowment. The nonprofit organization reserve fund allows the nonprofit full access to the fund balance, while the nonprofit organization endowment fund permits access to the full fund balance only under certain circumstances. A distribution of the nonprofit organization endowment fund balance beyond spending policy and closing of the fund is made only after detailed due diligence occurs to ensure the purpose and restrictions, if any, for which the nonprofit fund was established, are being maintained. Further, the Board of the Foundation needs to approve any such request for distribution.

Amounts received and distributed under these relationships totaled \$6,389,843 and \$4,866,271, respectively, for the year ended December 31, 2021, and \$2,200,967 and \$2,004,866, respectively, for the year ended December 31, 2020.

The amounts received but not yet distributed totaled \$69,571,540 and \$61,284,075 at December 31, 2021 and 2020, respectively, and are included on the consolidated statements of financial position in investments.

The Foundation does not include the change in the value of the nonprofit organization funds' investments in the consolidated statements of activities and consolidated statements of cash flows.

Contributions, Including Government Grants and Contracts

Unconditional contributions are recognized when pledged or received, as applicable, and are considered to be available for unrestricted use unless specifically restricted by the donor. Contributions receivable expected to be collected in more than one year are discounted to their present value, if material.

The Foundation reports contributions and governmental grants of cash and other assets as donor-restricted if they are received with donor stipulations that limit their use. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the consolidated statements of activities as net assets released from restrictions. Promises to give that are subject to donor-imposed conditions (i.e., a donor stipulation that includes a barrier that must be overcome and a right of release of assets) are recognized when the conditions on which they depend are substantially met, that is, when the conditional promise becomes unconditional. Unconditional contributions are recognized when promised or received, as applicable, and are considered to be available for unrestricted use unless specifically restricted by the donor.

Contributed services are recognized in the consolidated financial statements if they enhance nonfinancial assets or require specialized skills, are provided by individuals possessing those skills and would typically need to be purchased if not provided by donation. General volunteer services do not meet these criteria for recognition.

**VERMONT COMMUNITY FOUNDATION, INC.,
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NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Contributions, Including Government Grants and Contracts (Continued)

Conditional government grants and contracts not recognized in the consolidated financial statements as of December 31, 2021 and 2020, totaled \$373,091 and \$348,854, respectively. Government grants and contracts are conditioned on incurring qualified program expenses or performance measures.

Functional Expenses and Allocation of Shared Costs

Expenses are charged to program, management and general administration and/or development based on direct expenses incurred. Common costs, including occupancy and fringe benefits, are allocated to functional categories based upon staff utilization associated with programmatic, management and general, development activities. Such allocations are determined by management on an equitable basis.

Income Taxes

The Foundation is exempt from federal and state income taxes as a public charity under Section 501(c)(3) of the Code. However, the Foundation may be subject to unrelated business income taxes related to income generated from its alternative investments. Unrelated business income taxes, if any, are included in management and general expenses in the consolidated statements of activities.

Novel Coronavirus Pandemic

On January 30, 2020, the World Health Organization declared the coronavirus to be a public health emergency. As a result of the spread of coronavirus, economic uncertainties have arisen which have resulted in significant volatility in the investment markets. The duration of the uncertainties around the coronavirus and the ultimate financial effects cannot be reasonably estimated at this time.

During December 31, 2021 and 2020, the Foundation received individual Paycheck Protection Program (PPP) loans totaling \$568,380 and \$1,075,580, respectively, granted by the Small Business Administration (SBA) under the Coronavirus Aid Relief, and Economic Security Act (CARES Act). The loans received were as follows:

	2021	2020
Vermont Community Foundation	\$ -	\$ 489,100
Let's Grow Kids, Inc.	568,380	568,380
Addison Community Athletics Foundation,	-	18,100
Total	<u>\$ 568,380</u>	<u>\$ 1,075,580</u>

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NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Novel Coronavirus Pandemic (Continued)

The Foundation considers PPP loans to be conditional contributions, with a right-of return in the form of an obligation to be repaid if barriers to entitlement are not met. These barriers include incurring qualifying expenses and maintaining certain levels of employee headcount and salary during a measurement period. The Foundation considers reviews of the applications for forgiveness by the lender and the SBA as well as potential audits to be administrative in nature rather than barriers to entitlement. During the years ended December 31, 2021 and 2020, the Foundation recognized \$568,380 and \$1,075,580, respectively, as income based on the amount of qualifying expenditures incurred and employee headcount and salary levels maintained through December 31, 2021 and 2020. The applications for forgiveness of the complete amount of the loan which is based on qualifying expenses incurred over a 24-week measurement period, were submitted to and approved by the SBA. The Foundation and supporting organizations received full forgiveness for the complete amount of the PPP loans, \$568,380 and \$1,075,580 as of December 31, 2021 and 2020, respectively. The forgiveness of the loans is subject to audit by the SBA for a period of six years.

The Families First Coronavirus Response Act (FFCRA), which includes the Emergency Paid Sick Leave Act and the Emergency Family and Medical Leave Expansion Act were effective on April 1, 2020, and apply to leave taken between April 1, 2020, and December 31, 2020. An employee is entitled to take leave related to the coronavirus if the employee is unable to work (or unable to telework) because of a qualifying reason outlined in the Act. The Foundation filed to receive FFCRA monies totaling \$94,506. The Foundation recognized \$94,506 as other income based on the qualifying expenditures incurred and the employee salaries paid between April 1, 2020, and December 31, 2020.

Effective January 1, 2021, FFCRA paid leave became optional. Covered employers were not required to participate, but if they did, they would continue to receive tax credits for the payments made to employees on leave for covered reasons. The American Rescue Act Plan of 2021 extended and expanded the FFCRA. First, it extended the FFCRA expiration deadline to March 31, 2021, and then again through September 30, 2021. The Foundation opted to participate in the extension of the FFCRA leave through September 30, 2021. The Foundation filed to receive FFCRA monies totaling \$19,679. The Foundation recognized \$19,679 as other income based on the qualifying expenditures incurred and the employee salaries paid between January 1, 2021 and September 30, 2021. The breakout is as follows:

Vermont Community Foundation	\$ 9,833	\$ 29,555
Let's Grow Kids, Inc.	8,158	58,891
High Meadows Fund	1,688	6,060
Total	\$ 19,679	\$ 94,506

The pandemic is ongoing and dynamic. We are unable to determine its potential impact, if any, on the Foundation's operations for 2022.

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NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Subsequent Events

In preparing these consolidated financial statements, management has evaluated subsequent events through August 17, 2022, which represents the date the consolidated financial statements were available to be issued.

NOTE 2 FAIR VALUE OF FINANCIAL INSTRUMENTS

The carrying amounts reflected in the accompanying consolidated statements of financial position for cash and cash equivalents and accounts payable and accrued expenses approximate the respective fair values due to the short maturities of those instruments.

Debt securities are classified as held to maturity and carried at amortized cost when management has the positive intent and ability to hold them to maturity. Debt securities not classified as held to maturity are classified as available for sale and are included in the Investment line on the balance sheet and are more fully described in Note 3.

Grants payable beyond 12 months from the consolidated statements of financial position date are discounted to reflect fair market value using a risk-free interest rate.

The carrying amount of contributions receivable is based on the present value of expected cash flows, calculated using discount rates determined at the date of the gift. Management does not believe that the carrying amount differs materially from fair value.

NOTE 3 INVESTMENTS

Generally accepted accounting principles establish a framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements).

The Foundation classifies its investments into Level 1, which refers to investments traded in an active market; Level 2, which refers to investments not traded in an active market but for which observable market inputs are readily available (such as similar assets in active markets or inputs other than quoted market prices that are observable for the asset); and Level 3, which refers to investments not traded in an active market and for which no significant observable market inputs are available.

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NOTE 3 INVESTMENTS (CONTINUED)

The asset's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs. As a practical expedient, certain investments are measured at fair value on the basis of net asset value. The fair value of these investments is not included in the fair value hierarchy. Generally, investments are valued based on information provided by fund managers or general partners, including audited consolidated financial statements of the investment funds coupled with an understanding of the underlying valuation methodology used by the general partner. The levels relate to valuation only and do not necessarily indicate a measure of risk.

The following is a description of the valuation methodologies and investment strategies used for financial instruments measured at fair value:

Short-Term Investments

Investments consist of short-term treasury securities, checking accounts and money market holdings with daily liquidity.

Fixed Income

Fixed income investments consist of both domestic and foreign issuances of debt instruments and include both government and corporate holdings including Treasury Inflation Protection Securities (TIPS). Also included in the fixed income asset class are mission-related community investment promissory notes that reflect debt agreements with Vermont-based community development financial institutions (CDFI), community banks and other nonprofits. Fixed income investments also include mission-related investments (see Note 5). These investments are made with a long-term perspective and reflect diversification across managers, strategies, geographies and vintage years. Management uses a discounted cash flow analysis and evaluation of credit risk to determine the fair value of these notes.

Equities

The Foundation accesses both domestic and international equities through mutual funds, commingled funds and separate accounts. Domestic and international equities, including international emerging market equities, accessed through mutual funds and separate accounts are listed securities traded on public exchanges, at various market capitalizations, and are priced daily by the underlying managers. Interests in both domestic and international equities, including international emerging markets, through commingled funds are valued using net asset value as determined by the investment manager of the fund.

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NOTE 3 INVESTMENTS (CONTINUED)

Hedged Equity

Hedged equity investments are valued using net asset values as determined by the investment manager of the fund. Hedged equity includes both multi-strategy and long/short equity approaches. Multi-strategy funds typically involve event-driven, stressed and distressed credit, and spread-based arbitrage investments. These strategies tend to be both flexible and opportunistic and incorporate differentiated drivers of return compared to traditional investment strategies. As a result, they are expected to produce returns that exhibit relatively low correlation to broad market indices over longer time horizons. Long/short equity managers typically make both long and short investments in publicly traded equity securities and produce returns that can be expected to correlate more closely with the performance of the equity markets than is expected from multi-strategy managers, though with lower volatility than traditional “long only” equity managers. Investments in hedged assets are generally subject to an initial lock-up of 12 to 36 months and, thereafter, investors can typically withdraw quarterly or annually with advance notice. The managers’ underlying investments may themselves be less liquid, but the investment cycle is substantially shorter than for private equity. Over time, hedged equity investments are expected to generate equity-like returns with lower volatility than equity markets.

Private Assets

Private equity/real assets investments are valued using net asset values as determined by the investment manager of the fund. This asset class invests in both funds of funds and direct fund structures whereby the underlying investments may not be quoted on a public exchange. Private equity/real estate investments are made through limited partnerships that make underlying investments in various forms of private assets, including mission-related investments (see Note 5). These investments are made with a long-term perspective and reflect diversification across managers, strategies, geographies and vintage years.

Receivable from Trusts

Fair value inputs used for remainder interests in charitable trusts are based on the estimated present value of the future payments to the Foundation, which is considered to be the fair value of the assets held in trust.

There have been no changes in the methodologies used at December 31, 2021 and 2020.

The methods described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while the Foundation believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

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NOTE 3 INVESTMENTS (CONTINUED)

The following tables set forth by level, within the fair value hierarchy, the Foundation's assets at fair value as of December 31:

	2021					Percentage of Total
	Level 1	Level 2	Level 3	Investments Measured at Net Asset Value (1)	Total	
Short-Term						
Investments	\$ 22,106,358	\$ -	\$ -	\$ -	\$ 22,106,358	5.5 %
Fixed Income	66,238,614	2,014,051	6,428,372	21,594,502	96,275,539	23.8
Equities:						
Domestic	50,215,169	-	-	34,990,990	85,206,159	21.1
Global	59,450,394	-	-	93,189,454	152,639,848	37.7
Alternatives:						
Hedged Equity	-	-	-	21,715,555	21,715,555	5.4
Private Assets	-	-	2,028,664	24,611,481	26,640,145	6.6
Total						
Investments	198,010,535	2,014,051	8,457,036	196,101,982	404,583,604	100.0
Receivable from Trusts	-	-	318,754	-	318,754	
Total Assets at Fair Value	<u>\$ 198,010,535</u>	<u>\$ 2,014,051</u>	<u>\$ 8,775,790</u>	<u>\$ 196,101,982</u>	<u>\$ 404,902,358</u>	

	2020					Percentage of Total
	Level 1	Level 2	Level 3	Investments Measured at Net Asset Value (1)	Total	
Short-Term						
Investments	\$ 14,438,309	\$ -	\$ -	\$ -	\$ 14,438,309	4.0 %
Fixed Income	54,175,726	2,239,254	6,507,430	25,315,872	88,238,282	24.6
Equities:						
Domestic	44,137,015	-	-	30,240,762	74,377,777	20.8
Global	54,007,187	-	-	89,442,328	143,449,515	40.0
Alternatives:						
Hedged Equity	-	-	-	22,569,386	22,569,386	6.3
Private Assets	-	-	1,917,070	13,248,766	15,165,836	4.2
Total						
Investments	166,758,237	2,239,254	8,424,500	180,817,114	358,239,105	100.0
Receivable from Trusts	-	-	1,722,042	-	1,722,042	
Total Assets at Fair Value	<u>\$ 166,758,237</u>	<u>\$ 2,239,254</u>	<u>\$ 10,146,542</u>	<u>\$ 180,817,114</u>	<u>\$ 359,961,147</u>	

(1) Certain investments that are measured at fair value using the net asset value per share (or its equivalent) practical expedient have not been classified in the fair value hierarchy. The fair value amounts presented in these tables are intended to permit reconciliation of the fair value hierarchy to the amounts presented in the consolidated statements of financial position.

**VERMONT COMMUNITY FOUNDATION, INC.,
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NOTE 3 INVESTMENTS (CONTINUED)

The following table discloses certain additional information as of December 31, 2021, related to the Foundation's investments as described above that use net asset value per share and are not traded in an active market:

	Fair Value	Unfunded Commitments	Redemption Terms	Redemption Restrictions
Fixed Income	\$ 21,594,502	\$ -	Monthly	5- to 30-Day Written Notice or as of Date Set by Investment Manager
Domestic Equity	34,990,990	-	Monthly to Quarterly	6- to 60-Day Written Notice or as of Date Set by Investment Manager
Global Equity	93,189,454	-	Monthly to More than Three Years	6- to 180-Day Written Notice or as of Date Set by Investment Manager
Hedged Equity	21,715,555	-	Monthly to Annually with Lockup Terms of Full to Partial Redemption Available on December 31, 2021, for Some Funds	30- to 100-Day Written Notice or as of Date Set by Investment Manager
Private Assets	24,611,481	11,297,556	Illiquid	Illiquid
Total	<u>\$ 196,101,982</u>	<u>\$ 11,297,556</u>		

The following is a summary of the changes in the balances of assets measured at fair value on a recurring basis using significant unobservable inputs (Level 3 assets) for the years ended December 31, 2021 and 2020:

	Fixed Income	Private Assets	Receivable from Trusts	Total
Beginning Balance - January 1, 2020	\$ 4,515,574	\$ 2,164,433	\$ 1,595,254	\$ 8,275,261
Total Gains (Losses) (Realized/Unrealized)	(1,236,486)	(625,368)	-	(1,861,854)
Total Interest Income	131,550	36,750	-	168,300
Change in Value of Split-Interest Agreements	-	-	152,746	152,746
Purchases/Issuances	3,275,000	600,005	-	3,875,005
Settlements	(428,208)	(8,750)	(25,958)	(462,916)
Reclassification	250,000	(250,000)	-	-
Ending Balance - December 31, 2020	6,507,430	1,917,070	1,722,042	10,146,542
Total Gains (Losses) (Realized/Unrealized)	(139,403)	108,016	-	(31,387)
Total Interest Income	121,277	18,323	-	139,600
Change in Value of Split-Interest Agreements	-	-	115,920	115,920
Purchases/Issuances	643,613	210,530	-	854,143
Settlements	(704,545)	(225,275)	(1,519,208)	(2,449,028)
Ending Balance - December 31, 2021	<u>\$ 6,428,372</u>	<u>\$ 2,028,664</u>	<u>\$ 318,754</u>	<u>\$ 8,775,790</u>

There were no transfers out of Level 3 during the years ended December 31, 2021 and 2020.

Realized and unrealized gains and losses on these investments are reported in the consolidated statements of activities as increases or decreases in net assets without donor restrictions unless their use is restricted by explicit donor stipulations or by law.

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NOTE 3 INVESTMENTS (CONTINUED)

The following table presents information about significant unobservable inputs related to the Foundation's investments in Level 3 assets at December 31, 2021:

Type	Fair Value	Valuation Technique	Significant Unobservable Inputs
Fixed Income	\$ 6,428,372	Discounted Cash Flow	Evaluation of Credit Risk
Private Equity/Real Assets	2,028,664	Net Asset Values	Funds of Funds and Direct Fund Structures
Receivable from Trusts	318,754	Fair Value	Amount and Timing of Distributions from Trust

NOTE 4 OTHER INVESTMENTS

Other investments are comprised of an investment the Foundation owns between 20% to 50% ownership and which the equity method is used to account for the financial interests.

	2021	2020
Taproot Capital Fund, L3C	<u>\$ 569,082</u>	<u>\$ 469,082</u>

The Foundation is a 50% partner of Taproot Capital Fund, L3C, which was valued at \$569,082 and \$469,082 for the years ended December 31, 2021 and 2020, respectively. Taproot Capital Fund, L3C, is a low-profit limited liability corporation with a mission to significantly further the charitable, educational and other exempt purposes of its tax-exempt members. The Foundation has \$410,000 and \$510,000 in unfunded commitments to Taproot Capital Fund, L3C, as of December 31, 2021 and 2020, respectively.

NOTE 5 MISSION-RELATED INVESTMENTS

Since 2001, the Foundation's board has allocated 5% of the pooled investments to Vermont-based mission-related investments (MRI) that focus on fostering positive social, economic or environmental change. The MRIs are structured in the form of equity, quasi-equity and debt and are deployed through intermediaries such as Community Development Financial Institutions (CDFIs), mutual funds and venture capital firms, or directly to local nonprofits or private companies. Some, but not all supporting organizations participate in the MRIs.

The Foundation incorporates its programmatic strategy on closing the opportunity gap faced by many Vermont children and families and Vermont communities into the MRI structure to provide investments along with the Foundation's grants and programmatic work. The Foundation continues to focus its MRIs on affordable housing, healthy ecosystems, downtown revitalization, education, food and farm, and opportunity entrepreneurs.

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NOTE 5 MISSION-RELATED INVESTMENTS (CONTINUED)

Investment returns generated from the MRIs are both market rate and below market rate returns. The following is a summary of the MRIs by asset allocation for the years ended December 31, 2021 and 2020:

	2021	2020
Short-Term Investments	\$ 2,683,844	\$ 1,307,625
Fixed Income	9,302,990	8,253,242
Private Equity/Real Assets	4,289,874	3,586,664
Total Mission-Related Investments	<u>\$ 16,276,708</u>	<u>\$ 13,147,531</u>

Additionally, the Community Foundation has guaranty agreements to enhance two Vermont nonprofit organizations' ability to obtain financing from other financial institutions. These guarantees were provided so the organizations could expand their programming capabilities which align with the Community Foundation's Opportunity Gap initiative. The Community Foundation provided loan guarantees up to a maximum amount of \$1,014,600 and \$352,500 as of December 31, 2021 and 2020, respectively.

As of December 31, 2021, the Community Foundation had not entered into any loan obligations with capital providers that were covered by these guarantees.

NOTE 6 CONTRIBUTIONS RECEIVABLE

The Foundation recognizes unconditional contributions and pledges when the written promise is made. The following is a summary of unconditional contributions receivable at December 31:

	2021	2020
To be Received in Less than One Year	\$ 4,432,905	\$ 4,046,718
To be Received in One to Five Years	4,473,601	6,705,361
Total	8,906,506	10,752,079
Less: Unamortized Discount	410,848	371,414
Net Unconditional Contributions Receivable	<u>\$ 8,495,658</u>	<u>\$ 10,380,665</u>

Contributions receivable are discounted at rates ranging from 0.13% to 2.36% for the years ended December 31, 2021 and 2020.

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NOTE 7 PROPERTY AND EQUIPMENT

Property and equipment consist of the following at December 31:

	2021	2020
Land and Building	\$ 2,905,594	\$ 2,905,594
Leasehold Improvements	117,628	139,061
Office Furniture and Equipment	762,796	748,313
Vehicle	21,222	21,222
Total	3,807,240	3,814,190
Less: Accumulated Depreciation	1,755,369	1,641,248
Net Property and Equipment	<u>\$ 2,051,871</u>	<u>\$ 2,172,942</u>

Depreciation expense for the years ended December 31, 2021 and 2020, was \$189,532 and \$187,587, respectively.

NOTE 8 SPLIT-INTEREST AGREEMENTS

Charitable Remainder and Lead Trusts

The Foundation is the beneficiary of various charitable remainder trusts for which the Foundation is the trustee. A charitable remainder trust provides for the payment of distributions to the donor or other designated beneficiaries over the trust's term (usually the designated beneficiary's lifetime). At the end of the trust's term, the remaining assets are available for the Foundation's use. The trust is carried at the fair value of the underlying investments. The portion of the trust attributable to the present value of the future benefits to be received by the Foundation is recognized in the consolidated statement of activities as a donor-restricted contribution in the year the trust is established. On an annual basis, the Foundation revalues the liability to make distributions to the designated beneficiaries based on actuarial assumptions. The liability is calculated using a discount rate ranging from 2.0% to 8.2% and applicable mortality tables.

The Foundation is also the beneficiary of several charitable lead trusts held by a third party. The present value of these receivables is reported as receivables from trusts on the consolidated statements of financial position.

**VERMONT COMMUNITY FOUNDATION, INC.,
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NOTE 8 SPLIT-INTEREST AGREEMENTS (CONTINUED)

Charitable Gift Annuity

The Foundation is the beneficiary of numerous charitable gift annuity agreements whereby assets were contributed to the Foundation; in exchange, the Foundation agrees to pay a stated dollar amount annually to the designated beneficiary. Upon the death of the beneficiary, the remaining assets are directed to a component fund held by the Foundation for the purpose directed by the charitable gift annuity agreement. The portion of the assets transferred that is attributable to the present value of the future benefits to be received by the Foundation is recognized in the consolidated statements of activities as a donor-restricted contribution in the period of the transfer. On an annual basis, The Foundation revalues the liability to make distributions to the designated beneficiaries based on actuarial assumptions. The liability is calculated using a discount rate ranging from 1.2% to 8.0% and applicable mortality tables. Annually, the Foundation reviews the actuarial assumptions and corresponding assets for each contract and maintains a reserve to address potential shortfalls. The Foundation maintained a reserve in 2021 and 2020 of \$60,925 and \$60,913, respectively.

The Foundation recognized contribution revenue of \$15,179 in 2021 and \$57,825 in 2020 in connection with establishing new split-interest agreements. The consolidated statements of financial position include the following amounts as of December 31:

	<u>2021</u>	<u>2020</u>
Charitable Remainder Trusts and Charitable Gift Annuities Included in Cash and Investments	<u>\$ 17,474,774</u>	<u>\$ 16,249,892</u>
Charitable Lead Trusts	<u>\$ 318,754</u>	<u>\$ 1,722,042</u>
Amounts Included in Net Assets With Donor Restrictions	<u>\$ 8,026,929</u>	<u>\$ 8,220,453</u>

The Foundation has also entered into certain other gift annuity agreements with donors under which the obligation to the donors has been satisfied through the purchase of commercial annuities from a qualified insurance company. The Foundation remains contingently liable for these obligations in the event of default by the insurance company.

**VERMONT COMMUNITY FOUNDATION, INC.,
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NOTE 9 GRANTS

Grants authorized but unpaid as of year-end are reported as liabilities. The following is a summary of grants authorized and payable at December 31:

	2021	2020
To be Paid in Less than One Year	\$ 2,252,322	\$ 1,055,995
To be Paid in One to Five Years	447,990	231,810
Total	2,700,312	1,287,805
Less: Discount	39,021	5,181
Net Unconditional Grants Payable	<u>\$ 2,661,291</u>	<u>\$ 1,282,624</u>

Grants payable are discounted at a rate of 7.13% and 1.36% as of December 31, 2021 and 2020, respectively.

NOTE 10 GRANT AND PROGRAM ADMINISTRATION

The Foundation administers grant decisions made by the Foundation staff and as recommended by fund advisors, nonprofit organization fund advisors and the Foundation's supporting organizations. The costs associated with the administration of the grants are included in grant administration and related program activities in the consolidated statements of activities. Also included are program expenses related to the work of the Community Foundation's Supporting Organizations and such programs as the Vermont Women's Fund.

NOTE 11 NOTE PAYABLE

On June 10, 2021, the Foundation entered into a loan participation agreement with the Taproot Capital Fund, L3C, a low profit limited liability company organized by the High Meadows Fund and Castenea Foundation, for \$200,000. This amount is a 44.25% interest in a loan made on June 10, 2021 by the Foundation to the Northeast Kingdom Development Corporation (NKDC) in the amount of \$452,000. Interest payments of 5% per annum shall be made monthly and the entire principal balance and any accrued and unpaid interest shall be due the earlier date of (a) the date the NKDC closes on its New Market Tax Credits loan or (b) October 31, 2022 (with options to extend in 6-month increments per approval of the Foundation). In February 2022, an amendment was signed that extended the due date of the loan to October 31, 2023. The amount due to the Taproot Capital Fund under the participation agreement shall be payable upon full receipt of the amount due to the Foundation from the NKDC. The participation agreement was transferred to the Foundation upon dissolution of the High Meadows fund in 2021.

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NOTE 12 LINE OF CREDIT

In 2021 the Foundation established a \$1 million revolving line of credit. Amounts outstanding under the facility bear interest at *The Wall Street Journal* prime rate plus 25 basis points, with a floor rate of 3%. The facility is collateralized with certain investments held at the Foundation's custody bank. There were no amounts outstanding on the line of credit as of December 31, 2021.

NOTE 13 LIQUIDITY AND AVAILABILITY OF RESOURCES

As described in Note 1, the Foundation is comprised of supporting organizations as well as the Vermont Community Foundation. Each supporting organization has its own board of directors, sets its own strategy and has its own operating budget. The Community Foundation is comprised of component funds which are under the control of the Community Foundation and subject to the fund agreement for each component fund. The financial assets available for general operating expenditures of the supporting organizations and the Community Foundation, that is, without donor restrictions limiting use, within one year of the consolidated statements of financial position date are as follows:

	2021	2020
Cash and Cash Equivalents	\$ 18,602,974	\$ 16,965,400
Liquid Investments	345,506,416	312,622,902
Contributions Receivable, Net	4,432,905	5,443,892
Total	368,542,295	335,032,194
Less: Funds Not Available for General Expenditure	356,303,435	324,482,402
Total Financial Assets Available to Management for General Expenditures within One Year	<u>\$ 12,238,860</u>	<u>\$ 10,549,792</u>

General operating expenditures are expenditures such as salaries and benefits, occupancy, professional services, marketing communication and other such expenditures incurred to operate the supporting organizations and the Community Foundation to meet its charitable purpose. The funds not available for general operations are excluded as use is limited due to donor and board restrictions on purpose.

Liquidity Management

The supporting organizations and the Community Foundation regularly monitor the availability of resources required to meet operating needs and other contractual commitments while also striving to maximize investment of its available funds. The supporting organizations and the Community Foundation maintain policies that structure their financial assets to be available as general expenditures, liabilities, and other obligations come due. The supporting organizations' boards along with their staff set their annual budget and invest resources to meet their liquidity needs and their long-term requirements. The Community Foundation invests its excess cash in a repurchase agreement with its bank and in other short-term investments.

**VERMONT COMMUNITY FOUNDATION, INC.,
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NOTE 13 LIQUIDITY AND AVAILABILITY OF RESOURCES (CONTINUED)

Liquidity Management (Continued)

The Foundation generally uses the assets held for donor-advised funds for grantmaking based on donor recommendations, although those funds are not donor-restricted.

Endowment funds consist of donor-restricted endowments and board-designated endowments. Income from donor-restricted endowments that is restricted for specific purposes is not available for general expenditures. Although the Foundation does not intend to spend from the board-designated endowment (other than amounts appropriated per the board's annual spending rate approval), these amounts could be made available if necessary. See Note 16 for more information.

As part of the Foundation's liquidity management, it has a policy to structure its financial assets to be available as its general expenditures, liabilities and other obligations become due. The Foundation invests cash in excess of daily requirements in short-term investments and money market funds. Occasionally, the Board will designate a portion of any operating surplus to its operating reserve which was \$3,258,980 and \$2,545,355 as of December 31, 2021 and 2020, respectively. In addition, the Foundation has a \$1 million revolving line of credit. See Note 12 for further information.

NOTE 14 NET ASSETS CLASSIFICATION AND VALUES

The Foundation accounts for all net assets in accordance with the donor's original intent as provided for in the gift instrument in the following net asset classifications:

Advised Funds

Donors who wish to be actively involved in grantmaking on an ongoing basis establish advised funds. Fund advisors make grant recommendations to the Foundation to support their favorite nonprofits and/or partner with the Foundation in responding to grant proposals made through unrestricted or field of interest fund grant rounds.

Designated Funds

A donor may wish to support a specific nonprofit or a group of nonprofits. In this case, a designated fund can be established, specifying that the annual distribution amount from a fund be sent to the named nonprofit(s).

Unrestricted Funds

Donors who want to leave annual grantmaking decisions to the Foundation and provide resources to meet emerging community needs establish unrestricted funds. These funds serve broad charitable interests.

Field of Interest Funds

Donors who want to leave annual grantmaking decisions to the Foundation and provide resources to meet emerging community needs establish field of interest funds. These funds are focused on an issue or community specified by the donor.

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NOTE 14 NET ASSETS CLASSIFICATION AND VALUES (CONTINUED)

Planned Giving Funds

These funds allow philanthropic individuals and/or their beneficiaries to receive income from a donated asset, benefit from an immediate income tax deduction, and leave a legacy that will support the causes they care about. After the beneficiaries' death, the remainder of the gift may be used to establish a named charitable fund or be added to an existing fund at the Foundation.

Scholarship Funds

These funds provide support for Vermont students to help them realize a variety of educational goals.

Supporting Organizations

These organizations are considered public charities and are affiliated under special provisions of Section 509(a)(3) of the Code, supporting charitable programs that advance the general mission of the Foundation. The Foundation offers this form of charitable partnership as a cost-efficient and tax-wise alternative to private foundations for individuals and families seeking the feel of a private foundation but in partnership with the Foundation's expertise and community knowledge.

Operating Funds

These funds provide the operational support that enables the Foundation to deliver on its mission of Better Together: Inspiring giving and bringing together people and resources to make a difference in Vermont.

Net Assets as of December 31 consisted of the following:

	2021		
	Without Donor Restriction	With Donor Restriction	Total
Advised Funds	\$ 157,379,292	\$ 2,544,346	\$ 159,923,638
Designated Funds	53,680,234	2,045,375	55,725,609
Unrestricted Funds	11,872,809	124,246	11,997,055
Field of Interest	44,811,997	1,615,646	46,427,643
Planned Giving Funds	-	7,983,146	7,983,146
Scholarship Funds	2,645,717	133,126	2,778,843
Supporting Organization	53,734,058	8,354,552	62,088,610
Operating Funds	6,143,685	15,514	6,159,199
Total	<u>\$ 330,267,792</u>	<u>\$ 22,815,951</u>	<u>\$ 353,083,743</u>

**VERMONT COMMUNITY FOUNDATION, INC.,
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NOTE 14 NET ASSETS CLASSIFICATION AND VALUES (CONTINUED)

	2020		
	Without Donor Restriction	With Donor Restriction	Total
Advised Funds	\$ 131,209,539	\$ 2,274,224	\$ 133,483,763
Designated Funds	49,137,650	1,923,732	51,061,382
Unrestricted Funds	9,941,563	117,134	10,058,697
Field of Interest	27,827,972	1,327,125	29,155,097
Planned Giving Funds	-	6,753,537	6,753,537
Scholarship Funds	2,467,793	123,723	2,591,516
Supporting Organization	68,518,515	11,649,994	80,168,509
Operating Funds	5,320,276	128,443	5,448,719
Total	<u>\$ 294,423,308</u>	<u>\$ 24,297,912</u>	<u>\$ 318,721,220</u>

NOTE 15 NET ASSETS RELEASED FROM RESTRICTIONS

Net assets with donor restrictions were released from restrictions by satisfying the following time restrictions for the years ended December 31:

	2021	2020
Accumulated Earnings on Funds Subject to a Time Restriction	\$ 359,667	\$ 453,100
Split-Interest Agreements	1,637,020	1,158,326
Contributions Receivable	4,348,114	3,514,359
Total	<u>\$ 6,344,801</u>	<u>\$ 5,125,785</u>

NOTE 16 FOUNDATION FUNDS

As described more fully in Note 1, net assets associated with Foundation are classified and reported based on the existence or absence of donor or time restrictions. The Curtis Fund follows donor's intent of its original gift of \$250,000 and will not permit spending if the Curtis Fund's balance is underwater.

**VERMONT COMMUNITY FOUNDATION, INC.,
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NOTE 16 FOUNDATION FUNDS (CONTINUED)

Changes in the Foundation funds for the years ended December 31 are as follows:

	Without Donor Restriction	With Donor Restriction	Total
Net Assets - January 1, 2020	\$ 275,176,045	\$ 26,793,935	\$ 301,969,980
Investment Return:			
Investment Income	1,041,337	193,226	1,234,563
Investment Gain	22,520,958	1,972,801	24,493,759
Total Investment Return	23,562,295	2,166,027	25,728,322
Contributions	30,060,109	1,195,891	31,256,000
Appropriation for Expenditure	(34,993,832)	(5,125,785)	(40,119,617)
Other Changes:			
Change in Split-Interest			
Agreements	-	(732,156)	(732,156)
Other Income	618,691	-	618,691
Total Other Changes	618,691	(732,156)	(113,465)
Net Assets - December 31, 2020	294,423,308	24,297,912	318,721,220
Investment Return:			-
Investment Income	1,261,418	226,305	1,487,723
Investment Gain	34,183,188	2,788,217	36,971,405
Total Investment Return	35,444,606	3,014,522	38,459,128
Contributions	43,679,720	2,791,334	46,471,054
Appropriation for Expenditure	(44,028,151)	(6,344,801)	(50,372,952)
Other Changes:			
Change in Split-Interest			
Agreements	-	(943,016)	(943,016)
Other Income	748,309	-	748,309
Total Other Changes	748,309	(943,016)	(194,707)
Net Assets - December 31, 2021	<u>\$ 330,267,792</u>	<u>\$ 22,815,951</u>	<u>\$ 353,083,743</u>

**VERMONT COMMUNITY FOUNDATION, INC.,
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NOTE 17 SUPPORTING ORGANIZATIONS

Net assets of the supporting organizations are included in net assets without donor restrictions as follows as of December 31:

	2021	2020
The High Meadows Fund, Inc.	\$ 9,608	\$ 21,852,053
The J. Warren and Lois McClure Foundation, Inc.	9,396,605	8,353,455
Let's Grow Kids, Inc.	12,876,813	13,904,628
The Curtis Fund, Inc.	38,078,153	34,437,407
Addison Community Athletics Foundation, Inc.	1,727,431	1,621,507
Total Supporting Organizations Net Assets	<u>\$ 62,088,610</u>	<u>\$ 80,169,050</u>

The High Meadows Fund, Inc. dissolution was completed by December 31, 2021. The remaining net assets will be transferred to a component fund of the Community Foundation in 2022.

NOTE 18 MAJOR DONORS

In 2021, the Foundation received a substantial portion of its contributions from one donor. Contributions for the year ended December 31, 2021, from this donor were \$10,000,000 (18.9% of total contributions). There were no amounts due from this donor at December 31, 2021.

In 2020, the Foundation received a substantial portion of its contributions from one donor. Contributions for the year ended December 31, 2020, from this donor were \$5,039,190 (15.10% of total contributions). There were no amounts due from this donor at December 31, 2020.

NOTE 19 RETIREMENT PLANS

The Foundation has a 403(b)(7) or SIMPLE/IRA retirement plan covering all employees electing to participate. With the 403(b)(7) plan, the Foundation matches 100% up to 3% and 50% on the next 2% of employee's W-2 wages. With the SIMPLE/IRA plan, the Foundation matches dollar for dollar employee contributions up to 3% of their W-2 wages. Contributions to the plans charged to operations totaled \$180,227 in 2021 and \$176,420 in 2020.

**VERMONT COMMUNITY FOUNDATION, INC.,
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NOTE 19 RETIREMENT PLANS (CONTINUED)

The Foundation has a 457(b) deferred compensation plan covering the Chief Executive Officer. The purpose of the plan is to retain a key employee by offering benefits comparable with similar organizations. Annual contributions to the plan are approved each year by the Board of Directors. The plan called for an annual contribution of \$10,000 in 2021 and 2020. The total cost charged to operations was \$14,520 in 2021 and \$10,846 in 2020 in accordance with the vesting schedule in place at the time of the contribution. The amount accrued for this obligation was \$36,257 and \$21,736 as of December 31, 2021 and 2020, respectively, for this obligation.

**VERMONT COMMUNITY FOUNDATION, INC.,
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CONSOLIDATING STATEMENTS OF ACTIVITIES
YEARS ENDED DECEMBER 31, 2021 AND 2020**

	2021				2020			
	Vermont Community Foundation	Supporting Organizations	Adjustments and Eliminations (1)	Total	Vermont Community Foundation	Supporting Organizations	Adjustments and Eliminations (1)	Total
REVENUE								
Contributions	\$ 60,238,569	\$ 6,076,471	\$ (15,568,563)	\$ 50,746,477	\$ 27,033,113	\$ 3,479,251	\$ (546,029)	\$ 29,966,335
Federal and State Grants	-	2,114,420	-	2,114,420	489,100	3,001,532	-	3,490,632
Total Contributions	60,238,569	8,190,891	(15,568,563)	52,860,897	27,522,213	6,480,783	(546,029)	33,456,967
Less: Contributions to Nonprofit Organization Funds	(6,389,843)	-	-	(6,389,843)	(2,200,967)	-	-	(2,200,967)
Net Contributions	53,848,726	8,190,891	(15,568,563)	46,471,054	25,321,246	6,480,783	(546,029)	31,256,000
Net Realized and Unrealized Gains on Investments	29,969,608	7,001,798	-	36,971,406	18,682,989	5,810,770	-	24,493,759
Investment Income	522,297	965,426	-	1,487,723	354,280	880,283	-	1,234,563
Change in Value of Split-Interest Agreements	(943,016)	-	-	(943,016)	(732,156)	-	-	(732,156)
Other Income	1,436,003	172,947	(860,642)	748,308	1,186,594	152,862	(720,765)	618,691
Net Revenue	84,833,618	16,331,062	(16,429,205)	84,735,475	44,812,953	13,324,698	(1,266,794)	56,870,857
EXPENSES								
Program Expenses:								
Grants Approved, Net	32,152,579	27,724,023	(15,568,563)	44,308,039	26,367,519	6,027,950	(546,029)	31,849,440
Less Grants from Nonprofit Organization Funds	(4,866,271)	-	-	(4,866,271)	(2,004,866)	-	-	(2,004,866)
Net Grants	27,286,308	27,724,023	(15,568,563)	39,441,768	24,362,653	6,027,950	(546,029)	29,844,574
Grant Administration and Related Program Activities	1,518,945	4,052,545	-	5,571,490	1,341,331	4,023,962	-	5,365,293
Total Program Expenses	28,805,253	31,776,568	(15,568,563)	45,013,258	25,703,984	10,051,912	(546,029)	35,209,867
Supporting Services:								
Management and General	2,617,404	2,032,372	(860,642)	3,789,134	2,350,852	1,780,390	(720,765)	3,410,477
Development	967,998	602,562	-	1,570,560	906,791	592,482	-	1,499,273
Total Supporting Services	3,585,402	2,634,934	(860,642)	5,359,694	3,257,643	2,372,872	(720,765)	4,909,750
Total Expenses	32,390,655	34,411,502	(16,429,205)	50,372,952	28,961,627	12,424,784	(1,266,794)	40,119,617
INCREASE (DECREASE) IN NET ASSETS	52,442,963	(18,080,440)	-	34,362,523	15,851,326	899,914	-	16,751,240
Net Assets - Beginning of Year	238,552,170	80,169,050	-	318,721,220	222,700,844	79,269,136	-	301,969,980
NET ASSETS - END OF YEAR	<u>\$ 290,995,133</u>	<u>\$ 62,088,610</u>	<u>\$ -</u>	<u>\$ 353,083,743</u>	<u>\$ 238,552,170</u>	<u>\$ 80,169,050</u>	<u>\$ -</u>	<u>\$ 318,721,220</u>